

# Daniel Grissom • Step Up!

	Clients	Comments
	<i>Tim Armstrong, President, Advertising &amp; Commerce</i>	Daniel is <b>a unique blend of business thinker and personal motivator</b> . He helped our organization. I believe he can help you too!
	<i>Maureen Bright, Enablement Manager</i>	Daniel Grissom is <b>a top-notch educator</b> and skilled presenter who consistently receives outstanding reviews from our sales professionals.
	<i>Tom Schencker Director, Walgreens Health Services Training</i>	Daniel has delivered several sales seminars to our organization. <b>He has been exceptional.</b> He walks his talk about stepping up! Get his STEP UP system!
	<i>John Vitalie Regional Vice President</i>	Daniel, again thank you very much for delivering a top notch program and for <b>getting my team excited</b> about how to be high performance sales professionals.
	<i>Darryl Cobbin Executive VP of Domestic Theatrical Marketing</i>	Daniel is <b>the real deal</b> . He's a coach's coach. A street-smart thinker that helps senior leaders improve performance and results. I know because he helped me step up!
	<i>Gerhard Gschwandtner Founder and Publisher</i>	Dan has created a simple, yet highly effective success guide for sales managers so they can help salespeople quickly rise above the tide of adversity to win more business, get more satisfaction out of selling and earn more money. <b>This book should be on every sales manager's desk.</b>
	<i>Jack Bailey VP of B2B</i>	Daniel's presentations and his Step Up model are <b>outstanding!</b> He's helped our teams step up to the next level!
	<i>Vida Damijonaitis, Director, Worldwide Sales</i>	My team and I just spent 3 days up-close and personal with Daniel. We were in his face. There was no where to run or hide by using typical sales platitudes and hyperbole. This man is atypical — <b>he's the real deal!</b> I suggest you consider stepping-up and using him.
	<i>Anders Steiner Vice President, Special Systems Division</i>	Thank you for the great training you brought my team. I trust that the knowing-doing gap and many other good things you talked about will <b>stay in the minds of my people.</b>
	<i>Con-Way Don C Fegtly Director, Sales Training</i>	Daniel is <b>the best presenter we have experienced</b> . He is engaging, motivating, genuine and knowledgeable. He understands his audience. As a result, the content of his message is better understood. We have many presenters at our disposal. He is most sought after and used as a result of his exceptional delivery style.
	<i>Andrew McLean Vice-President Sales, Asia</i>	Daniel has <b>the ability to connect and motivate with different people, personalities and cultures</b> . I would definitely invite Daniel back due to the almost Universal acceptance and respect for him from our team.
	<i>Lee Butcher Workplace Diversity Officer</i>	Daniel's Step Up system provides an <b>easy-to-understand and easy-to-execute advice</b> for improving sales performance and business results. I recommend you step up!

## Book Daniel.

312.315.1591

daniel@phdinresults.com

www.danielgrissom.com